



Data Management Strategy in Action

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The here and now



Data presence and format	meets	Accuracy and validity
Data Protection Act	meets	General Data Protection Regulation
Poor inbound data	meets	Employer led data cleansing
Pure DB provision	meets	Graduated, hybrid benefits
Outdated assumptions	meets	Unequivocal-data insight
Short term, just in time	meets	Long-term & preparatory
Blame game	meets	Shared responsibility

Old skills - New Markets





"I was wrong...you can teach an old dog new tricks."

Traditional Markets



Pension Funds



Data audit
Cleanse & security
Record keeping &
GMP Reconciliation

Financial institutions



System rationalisation
Asset consolidation
Auto enrolment

Administrators



Data quality assessment
Process review
Systems build & back
office support

New Markets



Pension Funds



Administrators

HR Management









Data risk audit & cleanse
Benefit rectification
Data partnership

System rationalisation
Data migration
Asset consolidation

Software services
Data assessment
Back office &
project support

HR consultancy:
Data analysis
Data cleanse
Data archiving

Changing marketplace...





HR Software Market trends



Requirement for Data Archiving



Gender Pay Reporting



Employee Self Service



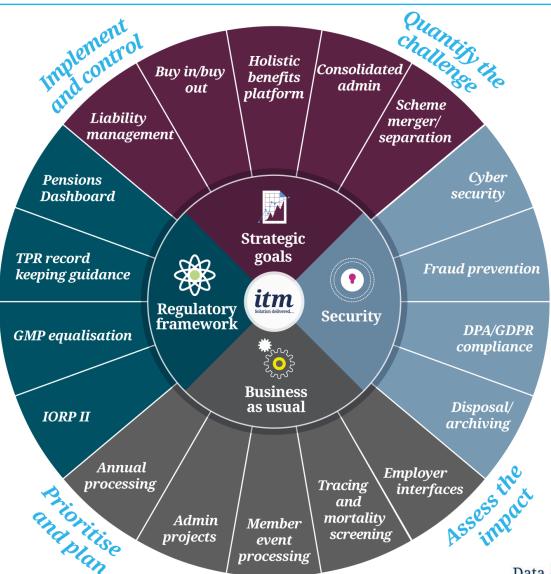
Big Data Analytics



GDPR

Looking back





Looking forward...



Engagement & Communications

- Digital universe
- Personalisation
- Dashboard
- Health, wealth & education

Legislation & Regulation

- GDPR
- Record Keeping
- Equalisation
- Governance

Liability Management

- Reduction
- Consolidation
- Full insurance
- Reinsurance

Operational Efficiency

- Processes improvement
- Reduce duplication
- Increase automation

And the winner is...



'How about a holistic person-centred approach that looks at a person's total retirement (pensions dashboard), health metrics and personal lifestyle choices and responsibilities (e.g. family commitments) and helps them map out the life they want..?'

Julie Osman, Eli Lilly