

# AWARDS BROCHURE

# Retail Systems awards 2020

## AWARDS GALA

19 OCTOBER 2020  
Online

*Celebrating excellence and  
innovation in the retail sector*

*organised by Retail Systems*

Sponsored by:



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Retail Systems Awards 2020.*

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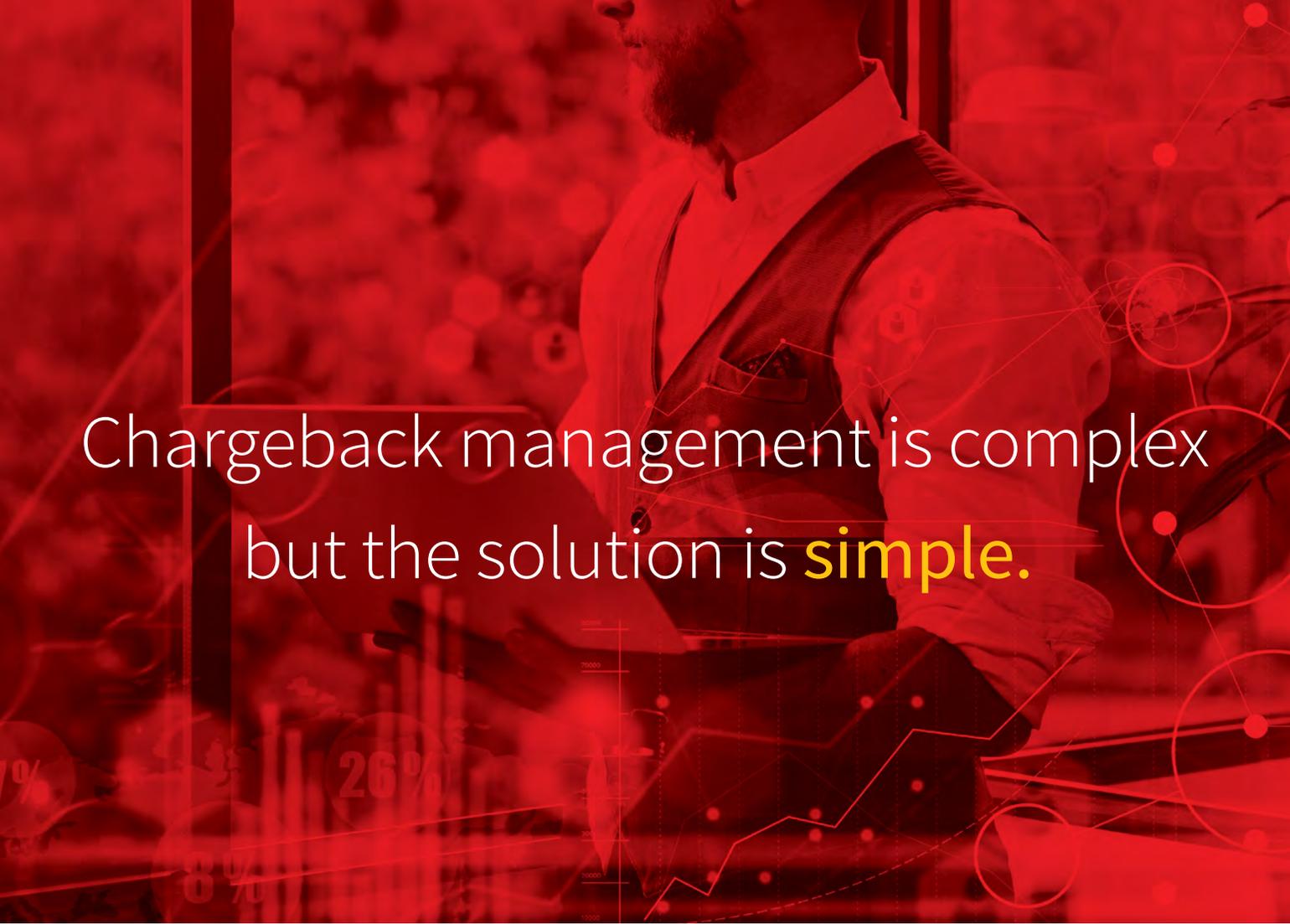
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# Retail Systems awards 2020

## ORDER OF CATEGORIES

1. In-Store Innovation of the Year *Sponsored by Henderson Technology*
2. Online Innovation of the Year
3. Technology Project of the Year
4. In-Store Technology of the Year
5. Point of Sale Technology of the Year
6. Mobile Innovation of the Year
7. E-commerce Solution of the Year *Sponsored by PayXpert*
8. Omnichannel Solution of the Year
9. E-commerce Technology Vendor of the Year
10. Omnichannel Technology Vendor of the Year
11. Data and Analytics Provider of the Year
12. Artificial Intelligence Project of the Year
13. Delivery Solution of the Year
14. Most Disruptive Retail Technology *Sponsored by Chargebacks911*
15. Sustainability Initiative of the Year
16. Startup Company of the Year
17. High Street Trailblazer Award
18. Experiential or Personalised Retail Solution of the Year
19. Retail Partnership of the Year
20. Outstanding Individual Achievement
21. Retailer of the Year *Sponsored by Sitoo*



Chargeback management is complex  
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Chargebacks are complicated, frustrating, and a drain on your revenue...  
but they don't have to be a cost of doing business. Chargebacks911®  
offers the only **comprehensive chargeback management** solution  
that can help you identify threats, mitigate risks, and stop losing  
revenue to chargebacks.

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**Chargebacks911**®  
challenge the status quo



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# Retail Systems awards 2020

## THE JUDGES



**Tom Cox**  
Vice President, Digital Strategy and  
Transformation, Capgemini Invent



**Nadine Neatrou**  
E-commerce Director,  
Revolution Beauty



**Gerald Dawson**  
Finance and IT Director,  
Forthglade



**Sharon Peters**  
Head of IT Business  
Solutions, Marks & Spencer



**Hugh Fletcher**  
Global Head of Consultancy and  
Innovation, Salmon



**Ian Shepherd**  
Owner,  
Moving Tribes



**Claire Joel**  
Head of IT (Business Change),  
Reiss



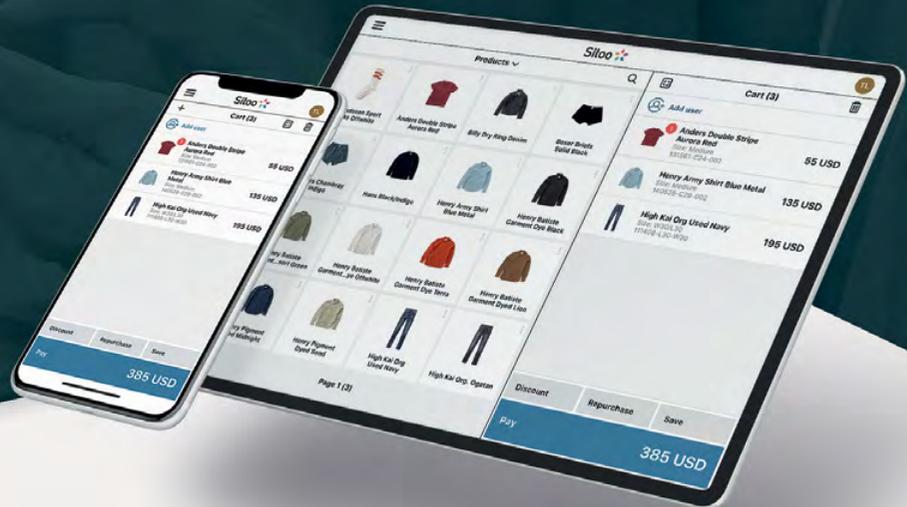
**Merlin Stone,**  
Managing Director,  
Merlin Stone



**Andy Mulcahy**  
Strategy and Insight Director,  
IMRG



**Darren Williams**  
Managing Director,  
DW Exec



# The POS and Unified Commerce Platform for Global Retailers

As shoppers, we expect all sales channels to be connected. Retailers understand this, but many still believe Unified Commerce is complicated and costly. It isn't - our game-changing solution makes it simple.

## Game-changing solution

Sitoo POS is powered by the Unified Commerce Platform built for easy integration and real-time data. The cloud-native technology enables flexibility, dynamic scalability and cost efficiency. As a retailer you should ask yourself – can you afford to rely on a legacy solution?

## Unified Commerce made simple

- Connected stores and online sales channels in real-time
- Streamlined Inventory Management
- Empowered Store Associates
- Rocket-fuelled Implementation
- Lower Running Costs

**Find out why we're different – in a great way!**

+44 20 7971 1093 | sales@sitoo.com

# Retail Systems awards 2020

## SHORTLIST 2020

### IN-STORE INNOVATION OF THE YEAR

Sponsored by  HENDERSON  
TECHNOLOGY

Charlotte Tilbury & Red Ant  
Daniel Wellington, Happy Socks & Sitoo  
Lakeland & Zebra Technologies  
The Perfume Shop  
Stadium & SML RFID  
Virtual Worlds

### ONLINE INNOVATION OF THE YEAR

Girl Meets Dress  
Jaguar Land Rover & Rockar Digital  
Matalan & Taggstar  
The Perfume Shop  
The Phone Co-op & Conversy  
Tropicana Wholesale & Red Technology

### TECHNOLOGY PROJECT OF THE YEAR

Charlotte Tilbury & Red Ant  
The Gym Group & Tribe  
Harley Davidson & Visual Thinking  
Jollyes & itim  
One Stop Stores  
Tropicana Wholesale & Red Technology

### IN-STORE TECHNOLOGY OF THE YEAR

Charlotte Tilbury & Red Ant  
Harley Davidson & Visual Thinking  
jisp  
MADE, Beaver Trison & ASUS  
Metro Security  
Standard Cognition  
VoCoVo

### POINT OF SALE TECHNOLOGY OF THE YEAR

Ecrebo  
Eurostop  
Its Lolly  
MYPINPAD  
PayPoint  
PayXpert  
Sitoo  
Swan Retail  
TCS OmniStore™  
Zynstra

### MOBILE INNOVATION OF THE YEAR

Charlotte Tilbury & Red Ant  
Eurostop  
Henderson Technology  
Infobip  
Nuggets  
The Perfume Shop  
Poq  
Swan Retail  
Viewiv



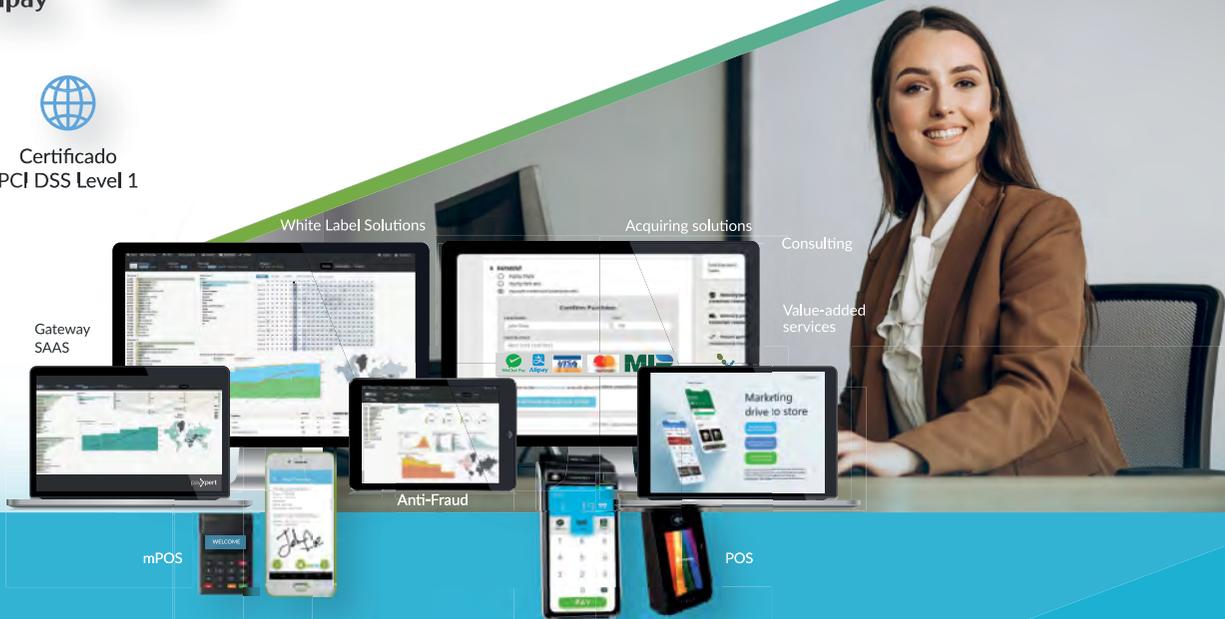
It pays to choose the right partner.



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# The best partner in payment solutions

A/B Test  
Multiplatform integration

Cascading

Marketplaces

Marketplaces

Cross-border

Invisible payments

Smart-routing Risk Scoring

Multi-language

Omnichannel

Payment gateway

Cascading

Black lists

Improved conversion

PCI-DSS level 1 or tokenization

Smart-routing eCommerce

MO/TO

Payment by link

Multi-currency Customized solutions

Smart-routing



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# Retail Systems awards 2020

## SHORTLIST 2020

### E-COMMERCE SOLUTION OF THE YEAR

Sponsored by  payxpert

Astound Commerce  
Ethoca  
Forter  
Fragster  
Increasingly  
Metapack  
Viewview  
Wunderkind  
Yieldify

### OMNICHANNEL SOLUTION OF THE YEAR

Charlotte Tilbury & Red Ant  
Ingenico Enterprise Retail  
OneStock  
PCI Pal  
Rockar

### E-COMMERCE TECHNOLOGY VENDOR OF THE YEAR

Chargebacks911  
DynamicAction  
ECOMMPAY  
Global-e  
Personify XP  
PPRO  
Red Technology  
Tribe  
Wunderkind

### OMNICHANNEL TECHNOLOGY VENDOR OF THE YEAR

Competera  
Infobip  
myPOS  
Sparkbox  
Swaven

### DATA AND ANALYTICS PROVIDER OF THE YEAR

ACI Worldwide  
Chargebacks911  
Critzr  
DynamicAction  
HCL Technologies & ASDA  
Kount  
Metro Security  
Sparkbox  
True Fit Corporation  
TruRating

### ARTIFICIAL INTELLIGENCE PROJECT OF THE YEAR

Competera  
Fragster  
Kount  
Netacea  
NICE  
Sparkbox

# Focus your Point of Sale

POWERED BY  
**Progress**

## EDGE PoS<sup>®</sup>

**RETAIL**

Security, operational efficiency and business development within your store.

## EDGE PoS<sup>®</sup>

**HEAD OFFICE**

Control pricing, product and reporting across multiple locations.

## EDGE PoS<sup>®</sup>

**SELF-CHECKOUT**

A reliable new and innovative offering to the convenience and fuel market for Self-Checkout.

## EDGE PoS<sup>®</sup>

**APP KIT**

Innovational integrations with many third party Apps. Connect with your customers.

Learn more about our EPOS products at [henderson.technology/edgepos](https://henderson.technology/edgepos)



## EDGE PoS<sup>®</sup>

**ESELs**

The EDGE PoS Electronic Shelf Edge Label (ESEL) System is a tool used by retailers to display specific product pricing on shelves. Electronic display modules are fixed to the front edge of the retail shelving.

- ✓ Accurate pricing
- ✓ Shelf edge influence
- ✓ Enhance your shopper experience
- ✓ Increase margin instantly
- ✓ Utilise assistant hours in different areas of the store
- ✓ Reduce wrong pricing customer complaints
- ✓ Instant promotion changeovers and price changes

Speak with an EPOS expert at [henderson.technology/esels](https://henderson.technology/esels)

Keep your shelves talking with  
**EDGE PoS ESELs**



# Retail Systems awards 2020

## SHORTLIST 2020

### DELIVERY SOLUTION OF THE YEAR

Enjoy Technology  
Metapack  
On the dot & Missguided

### MOST DISRUPTIVE RETAIL TECHNOLOGY

Sponsored by  **Chargebacks911**  
challenge the status quo

Cegid Group  
Eko  
jisp  
Kount  
Metapack  
Rockar Digital  
Sparkbox  
Viewview  
Yieldify

### SUSTAINABILITY INITIATIVE OF THE YEAR

Gander & Henderson Technology  
The C.A.R.E Collection by ITL Group  
Mountain Warehouse & Newlife

### STARTUP COMPANY OF THE YEAR

Aero Commerce  
Avasam  
Sparkbox

### HIGH STREET TRAILBLAZER AWARD

Charlotte Tilbury & Red Ant  
EE & C-Centric

### EXPERIENTIAL OR PERSONALISED RETAIL SOLUTION OF THE YEAR

Charlotte Tilbury & Red Ant  
Jaguar Land Rover & Rockar Digital  
The Perfume Shop  
Samsung & Veview

### RETAIL PARTNERSHIP OF THE YEAR

Abercrombie & Fitch & PXP Financial  
The Gym Group & Tribe  
Studio Retail & Poq  
VIVOBAREFOOT & Global-e

### OUTSTANDING INDIVIDUAL ACHIEVEMENT

Darren Nickels, Henderson Technology  
Brad Wiskirchen, Kount

### RETAILER OF THE YEAR

Sponsored by  **Sitoo**

Abercrombie & Fitch  
ASDA  
Charlotte Tilbury  
Girl Meets Dress  
Lakeland  
Mountain Warehouse  
The Perfume Shop



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